JetPatient — Pilot Term Sheet

90-day or 180-day evaluation of PREDICT + Guardian for self-funded health plans

Purpose of this document. *A one-page reference a Benefits VP can take to a plan's fiduciary committee or stop-loss carrier to document the pilot's scope, success criteria, data exchange, IP terms, and exit conditions before any data leaves the plan's environment.*

1. Pilot scope & length

Pilot length	90 days (Quickstart) or 180 days (Full Cycle). Default 90 days.
Plan sponsor	Self-funded employer or self-funded plan-sponsor group (e.g., MEWA, captive, level-funded wrap).
Lives covered	Up to the entire eligible population. PREDICT scoring runs on the full census; routed cases are opt-in
Included procedures	Orthopedic (hip, knee, shoulder), Bariatric (sleeve, bypass), Dental (implants, full-arch), Cardiac (CAI
Included geographies	JetPatient's JCI-accredited network: Mexico, Colombia, Costa Rica, Panama, Brazil, Thailand, Turke
Excluded	Emergency / unscheduled care. Active oncology in treatment. Pregnancy-related care. Anything requ

2. Success thresholds

The pilot is considered a **success** and conversion to a paid contract is recommended if **any one** of the following is met within the pilot window:

Procedure threshold	≥ 1 procedure routed at ≥ 40% all-in cost reduction vs. the plan's incumbent in-network allowed.
Pipeline threshold	PREDICT identifies ≥ 25 top-decile members and Guardian completes outreach on ≥ 80% of them.
Quality threshold	Member NPS ≥ 70 across the cohort; zero un-resolved post-op complications at 90-day check.
Operational threshold	Eligibility ingest + first scored cohort delivered within 21 days of executed BAA.

If none are met*, the pilot is free. JetPatient absorbs all platform, coordination, and network costs and the plan owes nothing.*

3. Pricing & post-pilot conversion

Phase	Platform fee	Per-case fee	Notes
Pilot (90 or 180 days)	$0 PEPM · $0 implementation	$0	Pay-on-success only. Conversion conver
Year 1 (post-pilot)	$0 PEPM	Pay-per-routed-case · 18% of realized savings, capped at $4,500/case	Stop-loss level-funding impact passes through
Year 2+	$0 PEPM or 2.50 PEPM bundle	Pay-per-case · 15% of realized savings, capped at $4,000/case	Plan elects either model. Bundle includes

4. Data requirements & protection

Eligibility	EDI 834 monthly (preferred) or CSV via SFTP. Tokenized at TPA boundary; no PHI in raw form.
Claims	EDI 837 or de-identified claims extract covering 36–60 months. Used for PREDICT scoring and savin

Optional	PCP attribution, Rx feed, biometric or wellness data (only if available and the plan elects to provide).
BAA	JetPatient executes a Business Associate Agreement with the plan and every sub-processor before a
Data residency	All processing in AWS us-east-1 / us-west-2. No data leaves US territory. Plan may elect a single-ten
Retention	Pilot data retained for 90 days post-pilot if non-converting; permanently purged thereafter with atteste

5. Intellectual property

Plan's data	Plan retains full ownership of all member, eligibility, and claims data shared with JetPatient.
Model derivatives	Aggregate, de-identified model weights derived from pilot data become JetPatient's property and may
Per-plan retraining	Year-1 conversion entitles the plan to a per-plan-tuned PREDICT instance retrained on the plan's ow
Brand & case study	JetPatient will not publish the plan's name, logo, or quantified outcomes without written permission fr

6. Exit & offboarding

Exit anytime	The plan may terminate the pilot at any time with 14 days' written notice. No fees, no penalties.
Member continuity	Any members already on a JetPatient care pathway at termination complete their care plan at JetPat
Data return	All plan-owned data exported in agreed format within 30 days of termination. Sub-processor copies a
Post-pilot review	30-minute close-out call with the plan's benefits team and (if applicable) the plan's broker and TPA. J

7. ERISA & fiduciary alignment

JetPatient is plan-agnostic, operates under HIPAA BAA, holds no discretionary authority over plan administration, takes no provider-side revenue share, and aligns with Anti-Kickback Statute safe-harbor guidance. The model card, validation pack, and quarterly fairness audit log are available for inclusion in plan fiduciary-committee minutes to evidence prudent-process review under ERISA §404(a)(1)(B). An attorney-reviewed ERISA fiduciary-committee one-pager is included as an appendix on request.

8. Signatures & next steps

This term sheet is non-binding and intended to facilitate fiduciary review. A definitive Master Services Agreement (MSA) and Business Associate Agreement (BAA) are executed prior to any data exchange. To begin: email **partnerships@jetpatient.com** with the plan name, covered-life count, and incumbent TPA/stop-loss carrier. A JetPatient Benefits Strategist will respond within one business day with a tailored MSA & BAA package and a proposed 14-day kickoff plan.